

People Equity

Preferred capital for exceptional businesses, with a connected, values-aligned shareholder network, while **radically caring for people**.

BUYOUT + GROWTH · FLEXIBLE CAPITAL · SHAREHOLDER POWERED NETWORK

\$300M+

COMMITTED CAPITAL

9

INVESTMENTS TO DATE

200+

SHAREHOLDER FAMILIES

\$5-30M

EBITDA

200+ families investing as one

From Fortune 100 executives to professional athletes, politicians and nonprofit leaders.

CONNECTED CAPITAL

Source

Opportunities from our shareholder network

Perspective

Input from shareholders who know the industry

Scale

Shareholder support long after the close

HOW WE HELP

1

Business Development

Customer introductions

2

Leadership

Developing great leaders

3

Strategy

A multi-year strategic plan, built together

4

Market Entry

Growth into new regions

5

M&A

Add-on acquisitions

6

AI

AI that makes teams more productive

VERTICALS WE LIKE



**Asset-Light
Manufacturing**



**Specialty
Distribution**



**Commercial &
Industrial Services**



Opportunistic
Where we have an angle

Investment snapshot

TYPE	Buyout and growth equity
HOLD	Flexible — no preset clock
SIZE	\$5-30M EBITDA target
WE LOOK FOR	Values-aligned partnership

What People Equity means

FOR THE FOUNDER

Protect the people. Preserve the culture.
Steward the legacy.

FOR THE PEOPLE

10% of GP profits committed to impact — investing directly in frontline workers and their communities.

We are the People Equity firm.

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For informational purposes only. This material is not an offer to sell or a solicitation of an offer to purchase any security or investment product. The information herein is provided as of the date of this material (October 2026) and is subject to change. Certain statements regarding Garden City's investment approach, resources and capabilities are illustrative and should not be viewed as a guarantee of future results or outcomes.

Portfolio Overview

Growing family of founder-led companies across a diverse range of verticals



Commercial Residential Aluminum

Investment Date: July 2025

Business Overview: Florida-based market leader in the design, fabrication, and installation of premium outdoor aluminum product solutions



Westbrook Service Company

Investment Date: January 2025

Business Overview: Florida-based provider of mission-critical MEP solutions, specializing in revitalizing existing HVAC/mechanical, electrical, and plumbing infrastructure



Wathco

Investment Date: July 2023

Business Overview: Georgia-based remodeling specialist focused on remodel, tenant improvement, and conversion projects for nationwide QSR and fast-casual brands



Connex

Investment Date: April 2022

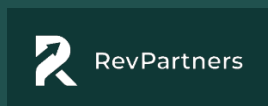
Business Overview: Georgia-based IT deployment company that works with national chains to configure and implement IT devices across thousands of retail stores nationwide



Essig Pools & Pavers

Investment Date: December 2021

Business Overview: Southeast Florida-based builder and renovator of residential pools with a reputation for high-end, luxury pools



RevPartners

Investment Date: January 2021

Business Overview: Revenue-operations and go-to-market engineering firm that helps B2B teams align their strategy, systems and data to drive predictable, repeatable growth



WeBuild

Investment Date: October 2023

Business Overview: Manufacturer of custom store elements and provider of turn-key program management services for national restaurant and retail franchise brands

We Pursue Acquisitions Across Four Key Verticals

Commercial & Industrial Services



Asset-Light Manufacturing



Specialty Distribution

Actively pursuing investments in the specialty distribution vertical

Opportunistic (Where We Have an Angle)

